

# ESG Report 2017

Corporate social responsibility is an integrated part of Argentum's business activities. This applies to investment decisions, investment partners and the company's own operations.

### Key aspects of Argentum's ESG work

Argentum has **ethical guidelines**, which can be found on the company's website at www.argentum.no. Argentum has adhered to the principles of the UN Global Compact and UN PRI for several years and the ethical guidelines are also based on these principles. Argentum became a full **member of the UN Global Compact** in 2012 and submitted its first report to the UN in 2013.

The company has **ESG performance indicators** and measures these indicators both internally for the organisation and for investment activities. Separate ESG requirements have been drawn up for the **investment process**, making this an integral part of processes, decision-making and monitoring of managers in the portfolio

Argentum works systematically on ESG and on the further development of the company's processes in this area. The company collaborates on ESG work with other investors and is a member of the **Norwegian Forum for Responsible and Sustainable Investment** (Norsif). Argentum also prepares **an annual report on its ESG work**, which is approved by the Board and is available on the company's website.

#### Argentum's ESG strategy

Argentum believes that responsible and sustainable value creation ultimately provide the best return. Having sound procedures for corporate social responsibility and ESG work<sup>1</sup>, both for investment decisions and internally in the organisation, is an important part of Argentum's strategy for providing good returns and contributing to developing the industry.

## ESG strategy

Argentum has identified seven main points that form the foundation for our work in the area of environmental, social and corporate governance:

- Thorough ethical guidelines that are actively communicated internally and externally.
- Integrating the ethical principles in the company's investment processes, including primary, secondary and coinvestments.
- Dialogue with the funds Argentum invests in regarding implementation of ESG in operations as well as monitoring and reporting.
- Engagement in the industry and contributing to increased focus on ESG, for example via our website.
- Environmental awareness internally in our activities and operations.
- Raising ESG awareness in our own organisation.
- · Annual reporting on our internal and external ESG activities.

Argentum's ethical guidelines (Appendix 1) are periodically reviewed. The guidelines include the statement:

"In its investment activity, Argentum shall integrate considerations targeted on good corporate governance, the environment and society at large". In addition, each year Argentum shall prepare a report on corporate social responsibility in respect of its own activities and specifically of the status at portfolio level.

<sup>&</sup>lt;sup>1</sup> Environmental, Social and Corporate Governance.

<sup>&</sup>lt;sup>2</sup> Cf. Section B1 in Argentum's ethical guidelines.

<sup>&</sup>lt;sup>3</sup> Cf. Section A15 and B5 in the guidelines.

# ENVIRONMENT AND POLLUTION

Eco-footprint

Waste/recycling

Travel/video conferencing

Purchasing routines/policy

## **SOCIAL ASPECTS**

Compliance with laws and regulations for employees

Obligations to parttime employees

Against child labour

Anti-corruption

Equality and diversity

Health aspects

Social commitment

## **INVESTMENT POLICY**

ESG requirements are an integrated part of the investment process

Separate "side letter" for new fund commitments

Ethical guidelines

Reporting requirements from the funds

# MONITORING AND REPORTING

Annual ESG report

Follow-up of the PE-funds that Argentum invests in (Monitoring)

Review and revision of ethical guidelines

Reporting in accordance with international standards

**INTERNAL** 

#### **EXTERNAL**

In addition to the company's own ethical guidelines, the principles of the UN Global Compact and the UN PRI (Principles for Responsible Investment) form the basis of the company's investment activities. The UN Global Compact is based on ten principles related to human rights, labour standards, the environment and anti-corruption. UN PRI is related to environmental, social and corporate governance issues, including incorporation of ESG into the investment process and a focus on increased transparency and implementation of these principles in the industry.

After having followed the UN Global Compact principles for a considerable time, Argentum became a full member of the UN Global Compact in 2012. The most recent report from October 2017 is available at: <a href="https://www.unglobalcompact.org/participation/report/cop/create-and-submit/active/386891">https://www.unglobalcompact.org/participation/report/cop/create-and-submit/active/386891</a>

### The ten core principles of the UN Global Compact are as follows:

### Human rights

**Principle 1:** Businesses should support and respect the protection of internationally proclaimed human rights; and **Principle 2:** make sure that they are not complicit in human rights abuses.

## Labour standards

**Principle 3:** Businesses should uphold the freedom of association and the effective recognition of the right to collective bargaining;

Principle 4: the elimination of all forms of forced and compulsory labour;

Principle 5: the effective abolition of child labour; and

**Principle 6:** the elimination of discrimination in respect of employment and occupation.

## Environment

Principle 7: Businesses should support a precautionary approach to environmental challenges;

Principle 8: undertake initiatives to promote greater environmental responsibility; and

Principle 9: encourage the development and diffusion of environmentally friendly technologies.

## **Anti-corruption**

Principle 10: Businesses should work against corruption in all its forms, including extortion and bribery.

Argentum supports these principles and uses them as the basis for its operations. It is important for Argentum as an investor in private equity funds that the managers are also familiar with these principles and base their activities on the UN Global Compact. This is Argentum's aim in its monitoring of managers.

In addition to the Global Compact principles, Argentum also follows the European private equity and venture capital association's (Invest Europe) standard for responsible investments and has integrated this when monitoring the managers<sup>4</sup>. These questions relate to the work the funds carry out prior to making new investments, and follow-up work after the investments have been made.

Argentum follows OECD guidelines in the area of taxation, as well as the Global Forum standards and only invests in jurisdictions that follow Global Forum standards on transparency and exchange of information for tax purposes and which have entered into tax information exchange agreements with Norway. Argentum provides information about the jurisdictions of the funds on our website and in the annual report.

The internal ESG reporting is based on relevant indicators from the UN Global Reporting Initiative (GRI) that show, among other things, our impact on the environment and the trends in these indicators.

# Argentum's investment activities

Argentum places high demands on the funds in which we invest. All investment processes must disclose ESG-related assessments that have been made. If the manager's focus on ESG is unsatisfactory, Argentum can choose to refrain from making the investment.

### Argentum's investment process

A separate analysis of the manager's vision, guidelines and working methods in the area of ESG is conducted prior to investing in a new fund. The analysis is carried out by collecting information and then discussing with the managers how they collect relevant information prior to investing in a portfolio company, as well as how this is followed up and reported during the ownership period. Argentum also includes ESG-related issues in the reference studies carried out by the managers. Argentum's findings and assessments are presented separately in the investment recommendation.

Argentum has systemised ESG-related assessments in such a way that they form part of the formal legislative agreements when investing in new funds. Argentum has established a standard agreement in the form of a side letter, which all managers must endorse in one form or another, prior to committing capital to a new fund. This includes acceptance that:

- Argentum's investment activities are based on the principles of the UN Global Compact
- They have received Argentum's ethical guidelines and are urged by Argentum to develop similar guidelines
- They will evaluate the social, environmental and ethical consequences of current and planned investments

Investment decisions and reporting relating to ESG are other aspects that are covered by the legislative agreements for investments in new funds.

ESG is also an inherent part of the investment process within secondary and co-investments.

Within secondary investments<sup>[1]</sup> Argentum does not have any influence on the existing legislative agreements of established funds, although the manager's policy, investment restrictions, investment strategy and underlying portfolio are screened before any investment decision is made. Argentum is focussed on obtaining a good impression of the status of the manager's ESG work, particularly if this is a manager that Argentum was not previously familiar with. Necessary clearance is required before an investment decision is taken. In future, Argentum will continue the work on ensuring that new managers are aware of ESG and support the potential further development of the managers' own guidelines when required.

Within co-investments, where Argentum, through Nordic Additional Funding (NAF), invests in companies together with funds, ESG is one of the aspects that is specifically investigated before an investment decision is made.

An overall ESG-based assessment of the investment opportunity is always conducted in connection with the first internal review. This is based on the UN Global Compact's main areas:

- Human rights
- Labour standards
- Environment
- Anti-corruption

After NAF has invested in a company, annual evaluations of the status of the ESG work in each portfolio company are carried out.

<sup>4</sup> http://www.investeurope.eu/media/21433/ESG\_disclosure\_framework.pdf

<sup>&</sup>lt;sup>[1]</sup>Secondary: When Argentum purchases stakes in funds in the secondary market.

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Argentum is constantly working on further developing its ESG work and will work to further strengthen the processes prior to new investments.

#### New commitments in 2017

During 2017, Argentum committed to eight new funds in the primary portfolio: Accent Equity 2017, Elvaston Capital Fund III, Erhvervsinvest IV, EQT VIII, Hadean Capital I, HLXK Fund, Lafayette Mittelstand Capital Fund II and PSC Fund III.

All of these management groups have accepted our side letter. The managers have either committed to submitting annual reports of their ESG work via this or have own routines that satisfactorily cover reporting to Argentum.

Six of the managers are new to Argentum's portfolio. These are Elvaston, Erhvervsinvest, Hadean, Helix Kapital, Lafayette and Pollen Street Capital. Prior to investing with new management teams, Argentum carries out particularly in-depth work, including the assessments relating to ESG. All new managers have established satisfactory ESG guidelines.

#### General status report 2017

Argentum conducts an annual review of the status related to ESG for the funds in the portfolio.

To conduct the review, Argentum asks the managers to answer a set of ESG-related questions. In addition to providing us with an overview of the portfolio status, the review assists in raising managers' awareness of ESG issues. In 2017, Argentum's portfolio consisted of 56 different, external management teams.

Indicator	Status 2017	Status 2016
How many of the <b>managers</b> in our portfolio follow ESG guidelines in their investments?	52 of 56 (93%)	48 of 53 (91%)
How many of our <b>managers</b> have satisfactory ESG guidelines? <sup>5</sup>	46 of 56 (82%)	40 of 53 (75%)
How many funds submit a report on their ESG activities to the investors?	8 new commitments have committed to this. Previously, 38 new commitments committed to this. An additional 5 managers have developed/are in the process of developing this type of reporting.	13 new commitments have committed to this. Previously, 25 new commitments committed to this. An additional 6 managers have developed/are in the process of developing this type of reporting.
Transparency: Do fund managers report on transactions and portfolio companies on the internet?	Satisfactory: 50 of 56 managers	Satisfactory: 47 of 53 managers

The assessment of the managers demonstrates that almost all of the managers have formal ESG guidelines in place<sup>6</sup>. For those managers that still do not have such guidelines in place, this is principally due to:

- Older managers, for which the investment period has expired and the funds are already fully invested.
- Fund-in-fund managers that do not have their own guidelines for private equity.

If we look in more detail at the point relating to satisfactory guidelines, it shows an increase of six managers that have these, from 40 to 46. The proportion of managers with own developed guidelines thereby increased further, from 75% to 82%. This increase is due to the new managers in the portfolio having established satisfactory guidelines associated with ESG.

The managers are continually working on updating and further developing their policies, something which is reflected in the reports we have received. 20 of the managers have either taken specific steps to further develop their ESG policies in 2017 or have reported specific development plans for 2018. This demonstrates that the majority of the active managers in Argentum's portfolio are continually working to strengthen the ESG work in the portfolio, something that is positive. Argentum has previously provided input to several of the managers in their work on further developing their ESG policies and has also contributed to this work in 2017. Argentum has been conscious of providing feedback that the company is available to provide input to managers who are working on developing their policies/guidelines.

<sup>&</sup>lt;sup>5</sup> The point relating to satisfactory guidelines is based on whether the managers have made their own efforts to develop an ESG policy and does not refer solely to national/international guidelines.

<sup>&</sup>lt;sup>6</sup> Here we report whether external or internal guidelines are used.

As the majority of the managers in the portfolio have developed their own ESG policies which form the basis for the managers' investments, it is natural to examine in more detail how this is monitored, both in the investment process and during the continued ownership period. In 2013, Argentum expanded its ESG reporting to include Invest Europe's standard for responsible investments. These questions relate to the work the funds carry out prior to making new investments, and the follow up once the investments have been made. Argentum has also included a specific question relating to the steps that are being taken to prevent corruption. In the previous year's reporting there was extra focus on the UN sustainable development goals and an extra assessment of the most relevant KPIs relating to the ESG work for the underlying portfolio companies.

For this year's reporting, Argentum has replaced the general questions relating to ESG during the ownership period with more specific questions relating to certain key issues. These issues concern environmental, social and governance factors and seek to focus on certain more specific areas. For this year's reporting, Argentum asked the managers questions regarding climate change, whistleblowing and data protection and how this is followed-up during the ownership period.

Argentum has retained the question relating to compliance with the UN sustainable development goals. The UN sustainable development goals consist of 17 goals and 169 targets and are a joint work plan for eradicating poverty, combating inequality and halting climate change by 2030. The purpose of this question is to obtain an insight into how the managers act in accordance with the items on the political agenda concerning sustainability and whether these are specifically assessed in connection with the investments. The sustainable development goals are:

- No poverty
- Zero hunger
- Good health and well-being
- Quality education
- · Gender equality
- Clean water and sanitation
- Affordable and clean energy
- Decent work and economic growth
- Industry, innovation and infrastructure

- Reduced inequalities
- · Sustainable cities and communities
- Responsible consumption and production
- Climate action
- Life below water
- · Life on land
- Peace, justice and strong institutions
- Partnership for the goals

Assessing the most relevant KPI for ESG has been replaced by a specific question relating to CO2 emissions for the underlying portfolio companies. The reason for this was to obtain an overview of the managers who have figures pertaining to this. Based on the previous year's reporting on the most relevant KPI for the portfolio companies, Argentum is aware that this is not as relevant for all of the underlying companies, but it is desirable to investigate this in order to gain a better impression of how widespread the measuring of CO2 emissions is in the portfolio.

## The questions that Argentum asked the managers were as follows:

## 1. Policies and guidelines

- a) Please state whether or not there have been any changes to your ESG policies/guidelines in 2017, or if any future modifications have been planned.
- b) Please state if there have been any breaches on ESG policies/guidelines in 2017. We kindly ask to be kept regularly informed about any breaches.

## 2. During the due diligence process / pre-investment phase

- Please state if there have been any recent developments regarding the evaluation of ESG factors in the due diligence process.
  - Please list the ESG factors assessed in DD processes; in the "E", "S" and "G" categories.
- b) To what extent have you discovered ESG issues in DD processes? Please comment on how you typically handle such issues.
- c) To what extent do you incorporate the UN's Sustainable Development Goals when evaluating an investment?

## 3. Key topics

- 1. Climate change
- a) How is risk related to climate change considered when investments are made?
- b) Have you made any specific efforts to reduce climate change risk in the portfolio?

## 2. Notifications and whistle-blowing

a) Have the portfolio companies established satisfactory notification channels to facilitate whistleblowing?

<sup>&</sup>lt;sup>7</sup> http://www.fn.no/Tema/FNs-baerekraftsmaal/Dette-er-FNs-baerekraftsmaal

#### 3. Data security

a) Have specific measures been taken to ensure data security in the portfolio companies?

#### 4. Anti-Corruption

- a) Do any of your portfolio companies have operations in areas where corruption typically is widespread?
  - 1. If yes, which company(-ies), and what anti-corruption measures have been taken?
  - 2. How are these measures being monitored?

#### 4. Reporting on ESG factors

- a) How do your portfolio companies report to you on ESG-related issues?
- b) Please specify if any Key Performance Indicators (KPIs) have been developed, and any future plans of developing/implementing ESG-related KPIs for the portfolio companies.
- c) How do you plan to report on ESG to your LPs going forward?

#### 5. Value creation related to ESG

- a) To what extent do you see that work on ESG factors has had a positive financial impact on any of your portfolio companies? Please comment.
- b) Please highlight any other positive externalities related to ESG focus in the portfolio companies on the community and other stakeholders.

The reporting we have received clearly demonstrates that the managers are very conscious of the ESG work in the portfolio companies. The response percentage has been good and we have received feedback from 98% of the managers (55 of 56). All of the managers that still actively invest have included questions relating to ESG in the due diligence process (the pre-investment evaluation phase). The funds that have not included this are funds that have already completed their investment period and this evaluation is therefore not relevant. Some managers also report that they have refused investments based on ESG-related findings in the due diligence process. The managers are also actively involved in developing this work and are focused on taking ESG issues into consideration in the due diligence process in a structured manner.

The question relating to the UN sustainable development goals revealed that a minority of the managers had actively considered these prior to the investments. Many of the managers comply with the UN Global Compact and UN PRI, but the sustainable development goals were rarely taken specifically into consideration in the evaluation processes. However, compared with the previous year's reporting, several managers were conscious of the UN sustainable development goals and some managers actively work to use these as a framework for the ESG work in the future.

The question relating to climate change is often considered to be part of the general assessment of environmental factors that is carried out during the DD process. For companies in which environmental factors are especially relevant, an *environment due diligence* (external analysis and report of environmental aspects) is carried out by external advisers prior to investment. Some managers have a greater focus on the risks and opportunities associated with climate change and actively use these when preparing future plans for the company.

The question relating to whistleblowing demonstrates that whistleblowing channels have been established for the majority of the underlying portfolio companies. In many instances, the whistleblowing channels have been established at portfolio company level and take into consideration the industries and business activities of the companies. In some instances the managers have also established standard whistleblowing procedures across the different portfolio companies.

The managers consider data protection to be an important issue and they are focussed on the portfolio companies having the necessary routines in place in connection with the GDPR (General Data Protection Regulation) entering into force in May 2018. Some managers also reported that they are concerned about Cyber Security and followed up the portfolio companies on this issue.

With regard to anti-corruption activities, the reports we have received indicate that managers of portfolio companies with operations in countries where corruption is widespread are aware of this and have established good procedures and guidelines to follow-up and avoid this.

The reporting shows that the work on developing KPIs for ESG is still a focus area of the managers. A continually increasing number of managers have established ESG-specific KPIs and many are also in the process of developing these. Many see the need to have specific KPIs for each individual portfolio company instead of general KPIs across the portfolio. Several managers have also started reporting selected ESG-related KPIs to the investors. In general, the reporting to the investors is continually improving, and several managers have included ESG reporting as part of the standard quarterly reports. Some managers also publish a separate ESG report.

The majority of managers consider the ESG work to have a positive financial effect on the companies, even if it is difficult to isolate from other measures implemented in the company. Many managers also believe that this is something that will become clearer at a later stage of the ownership period and/or in the event of a sale. The managers also identified a clear focus on ESG having a positive effect for employees, customers and suppliers. Argentum has received examples of companies where the ESG work has had a positive financial effect or contributed to a higher market value. Several companies also contribute to society in other ways, both as important employers and through other social initiatives.

As was the case last year, Argentum has also this year requested that the managers conduct an evaluation of the portfolio with managers being asked to answer questions about the different portfolio companies, and to state whether they consider the portfolio companies to have a high, medium or low risk in respect of the main points of the UN Global Compact. Argentum has received reports on 578 underlying portfolio companies, which corresponds to 88.9% of the underlying portfolio companies. This is an increase on the previous year when we received reports from 452 underlying portfolio companies (78.1%). The reports were as follows:

Indicator	Human rights	Labour	Environment	Anti-corruption
Low risk	93.3% (93.6%)	92.0% (93.6%)	79.6% (81.9%)	84.6% (85.2%)
Medium risk	6.4% (6.2%)	8.0% (6.2%)	19.4% (17.5%)	14.5% (14.4%)
High risk	0.3% (0.2%)	0.0% (0.2%)	1.0% (0.7%)	0.9% (0.4%)

Even though an increased number of companies reported this year, the reports reveal the same principal features as the previous year and a low risk associated with the Global Compact criteria was generally reported. Risk in the areas of human rights and labour standards was particularly low, while there were somewhat more companies that were assessed as having a medium risk relating to environment and anti-corruption. As the reporting is related to risk, this is mainly due to the portfolio companies operating in an industry or area with some risk. Risk in the area of the environment is particularly attributable to manufacturing companies. With regards to anti-corruption, these are companies that have operations/subcontractors in countries or areas where corruption is more widespread. Managers that operate in areas where corruption is widespread have established good procedures for monitoring portfolio companies in respect of this.

Compared with the previous year, the greatest difference relates to the areas of labour standards and the environment, for which more companies are assessed as having a medium risk. However, compared with the previous year, the difference here is minor and the development is principally due to the composition of the portfolio and not company-specific factors. As can be seen, reports have also been received that a small number of companies are in the high-risk zone. Argentum has followed-up the managers to obtain more detailed information about these specific companies. The risk is primarily related to industry/country and that there are more general reasons behind the risk assessment than company-specific ones.

This year Argentum expanded the reporting for the underlying portfolio with a question relating to CO2 emissions for the underlying portfolio companies. Argentum received reports for 32 underlying companies, which corresponds to 5.5% of the companies that reported on risk, or 4.9% of the total underlying portfolio. Total CO2 emissions of 895,850 were reported. The majority of the emissions reported were from a minority of companies (two companies were responsible for 92.6% of the reported emissions). The report shows that few of the underlying companies have data for this. This is not surprising since this principally concerns smaller and unlisted companies. For many of the companies this is also not particularly relevant for the industry in which they operate. Reports for the previous year showed that 9% of the companies considered CO2 emissions to be the most relevant KPI.

## Reporting breaches of recognised principles for responsible investments

In dialogue with the funds, the managers are specifically asked whether they know of any breaches of ethical guidelines and legislative agreements. Argentum received reports of five breaches of the managers' ESG policy in 2017. When breaches are reported, Argentum places emphasis on how the breach is handled and the measures and routines that are implemented to prevent any repeat of this. The reported breaches have been handled in a satisfactory manner by the managers.

## Actions and focus in the future

The reports Argentum has received clearly demonstrate that the managers are conscious of the ESG work and continued the good development in 2017. It is positive that many managers view the ESG work as a continual process and have specific plans for further developing their policies. Since an evaluation of ESG factors prior to investments is now largely carried out by all managers, it will still be natural that further developments are linked to the use of ESG-related KPIs and reporting to investors. It is therefore positive that many managers made further strides in this area in 2017.

In 2018, Argentum will continue its efforts to ensure that our requirements in the area of ESG are addressed in legislative agreements when committing to new funds and that there are good ESG assessments prior to investments. Argentum is focussed on dialogue with managers in connection with the ESG work and will provide good follow-up of the managers in their ESG work, as well as contribute input when required.

# Argentum's own activities

In accordance with Section A.15 of the Ethical Guidelines, Argentum is required to prepare an annual ESG report in respect of its own activities. This report is based on selected indicators from the UN Global Reporting Initiative (GRI). This is a set of standardised reporting indicators for corporate social responsibility that has been accepted as a global standard.

#### **GRI** indicators

GRI consists of over 80 indicators for economic, social and environmental performance, with certain core indicators that must be reported on unless they are considered to be of little importance to the company.

GRI is a set of general reporting indicators used by a number of industries, with many of the indicators being of particular relevance to larger companies. For example, Argentum does not have production activities or own buildings, but operates as an asset manager. The company has therefore decided to report on a selection of GRI indicators that are relevant to the company and its activities.

Below is an overview of the parameters Argentum reports on in connection with GRI.

Indicator	Status 2017	Status 2016
Recycling (Paper and IT)	43%	43%
Business travel, CO2 equivalents	54.1 tonnes	61.9 tonnes
Business travel, CO2 equivalents - Per FTE	2.6 tonnes	2.9 tonnes
Sick leave	3.41%	2.97%
Percentage of women	30.0%	23.8%
Skills development (per employee)	12 hours	6 hours

## **Environmental indicators**

Argentum's business operations involve travelling. In 2017, the company's travel activities resulted in 54.1 tonnes of CO2 equivalents, while the corresponding figure for 2016 was 61.9 tonnes. This represents a decrease of 12.8% compared with 2016 and is line with the emissions in 2015. This decrease also contributed to a reduction in emissions per employee, which dropped from 2.9 tonnes per full-time equivalent in 2016 to 2.6 tonnes per full-time equivalent in 2017.

Argentum is conscious of not travelling any more than is necessary for carrying out the company's activities and the company's video conferencing equipment is used extensively for the company's internal meetings. Travel activities were slightly lower in 2017 than in 2016 and were in line with emissions for the previous year when these were slightly over 50 tonnes of Co2 equivalents. Argentum estimates that over time the emissions will be about 60 tonnes per year. Argentum has an agreement with an external party regarding recycling of our discarded IT equipment, and we also require our suppliers to have environmental certification. Argentum has implemented environmental initiatives regarding paper recycling and 43 per cent of paper waste was recycled in 2017, which is the same level as the previous year.

### Social indicators

Argentum had 20 employees at the end of 2017, compared with 21 employees at the start of the year. The number of full-time equivalents in 2017 was 21.08, which is used in average calculations in this report unless otherwise stated. Sick leave was 3.4 per cent of total working hours in 2017, compared with 3.0 per cent in 2016. This is a slight increase compared to the previous year, but in line with previous years.

Argentum strives for gender equality and the proportion of women in 2017 was 30.0 per cent, compared with 23.8 per cent in 2016. This is slightly higher than the previous year and, among other things, is due to the company employing two new women in 2017. In a small organisation such as Argentum, new hires and departures will have a substantial impact on these percentages. The proportion of female employees on the board is 60% and 33.3% in the management group.

Gender equality and a good working environment are important for Argentum and Argentum is committed to this being reflected in the company. This includes equal opportunities for all employees. Argentum's business activities are within an industry that has traditionally been dominated by men. Argentum consciously uses both genders in the company's promotional materials and in recruitment work directed at new employees and the best female applicants will always be considered. The company has flexible arrangements that make it easier to combine both a career and private life. Argentum continually works to promote gender equality and to strength the work in this area. Argentum has signed the UN CEO Statement of Support for the Women's Empowerment Principles to promote global gender equality work.

Skills development/courses per employee amounted to an average of 12 hours in 2017, compared with 6 hours in 2016. The reason for the increase was that more employees were at external courses in 2017. Recruitment to the company will have an effect on the level of courses/skills development. Argentum will also continue to focus on developing the expertise of its employees.

#### Raising awareness

Each year, Argentum presents an overview of the ESG work in the annual ESG report. The status of the ESG work is also summarised in the company's annual report. An annual meeting is also held with the Ministry of Trade, Industry and Fisheries that is specifically related to ESG work.

As a member of the UN Global Compact, Argentum reports on the work relating to ESG. Argentum reported for the first time in 2013 and submitted its fifth report in 2017. This report is available from the website of the Global Compact organisation. In addition to the annual reports, Argentum's ethical guidelines and our ESG reports are available at our website: <a href="https://www.argentum.no">www.argentum.no</a>

Argentum became a member of Norsif (Norwegian Forum for Responsible and Sustainable Investment) in 2013. Norsif is an independent association of asset owners and asset managers, service providers and industry associations interested in responsible and sustainable management. Argentum has been active in the organisation since it was established and has also been represented on the association's events committee.

Argentum also wishes to work closely with Norwegian and international investors to develop work on ESG in the portfolio. Among other things, the company participated at Private Equity International and UN PRI's Responsible Investment Forum in 2017 and gave a speech at Argentum Centre for Private Equity and NVCA's workshop on ESG and sustainability in private equity. Argentum has regular dialogue with investors, managers and other stakeholders in connection with the ESG work and has assisted with their work on developing their ESG processes and routines. Argentum will continue discussions with Norwegian and international investors in connection with the ESG work in 2018